

The Business Value of HPE Nimble Storage

HPE customers are realizing **significant value** by utilizing HPE Nimble Storage to improve their IT agility and application performance and availability. These benefits are worth **an average of \$3.06 million per year**, which would result in a **five-year ROI of 487%**.

Key Results



487%

5-year ROI



49%

Reduced total cost of operations



7 months

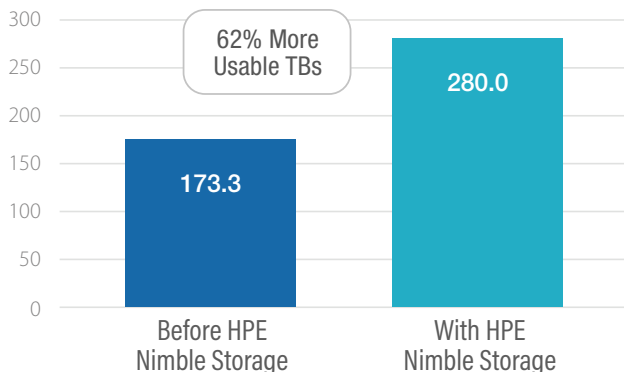
To payback on investment

Customer Quote:



"Getting faster storage with better capacity utilization is the biggest benefit. It has also provided more staff efficiencies for our IT teams. The system demands far less of our time to manage, freeing administrative resources up for more strategic responsibilities. Support has improved because it's faster and easier to isolate problems. InfoSight lets us drill right down to a root cause, minimizing trouble shooting time."

Storage Efficiency Impact



IT Staff Productivity Benefits

62% **more** efficient IT Storage Infrastructure staff

75% **more** IT storage staff time spent on innovation

59% **faster** IT agility to deploy new storage



Business Benefits



69%

Reduced unplanned downtime



\$4.6M

Revenue protected due to improved availability



32%

More productive Application Developers